

**Code** SAB  
**Company name** Saigon Beer – Alcohol – Beverage Corporation  
**Date** 04/19/2017  
**Subject** Resolution of Annual General Meeting 2017

**Content:**

Saigon Beer – Alcohol – Beverage Corporation announces the resolution of Annual General Meeting dated April 18, 2017 as follows:

Article 1: Approving the report on business performance in 2016 and plan for 2017:

1.1. Business performance in 2016:

- Selling quantity of beer: 1,647 million liters
- Revenue: 31,754 billion dongs
- Profit before tax: 5,707 billion dongs
- Profit after tax: 4,655 billion dongs

1.2. Business plan for 2017:

No.	Item	Unit	Plan for 2016	Reality in 2016	Plan for 2017	Comparison between 2017/ Plan	
1	Selling quantity of beer	million liters	1,541	1,647	1,703	56	103.4%
2	<i>Of which: Saigon beer</i>	<i>million liters</i>	<i>1,490</i>	<i>1,590</i>	<i>1,664</i>	<i>74</i>	<i>104.7%</i>
3	Revenue	billion dongs	28,558	31,754	34,471	2,717	109%
4	<i>Of which: Saigon beer</i>	<i>billion dongs</i>	<i>24,073</i>	<i>25,770</i>	<i>28,498</i>	<i>2,728</i>	<i>111%</i>
5	Profit before tax	billion dongs	4,471	5,707	5,719	11	100%
6	<i>Of which: profit before tax at parent company</i>	<i>billion dongs</i>	<i>3,837</i>	<i>5,095</i>	<i>5,106</i>	<i>11</i>	<i>100%</i>
7	Profit after tax	billion dongs	3,659	4,655	4,703	48	101%
8	<i>Of which: profit before</i>	<i>billion</i>	<i>3,173</i>	<i>4,263</i>	<i>4,454</i>	<i>191</i>	<i>104%</i>

	<i>tax at parent company</i>	<i>dongs</i>					
9	State budget payable	billion dongs	9,256	8,782	9,262	480	105%
10	Dividend payment	%	30%	30%	35%		117%

Article 2: Approving the 2016 financial statements audited by Ernst & Young Vietnam Co., Ltd.

Article 3: Approving the report of the Board of Directors.

Article 4: Approving the report of the Board of Supervisors.

Article 5: Approving the 2016 profit distribution as follows:

*Unit: VND*

No.	Item	Plan for 2016	Reality in 2016
1	Undistributed profit at the beginning of year	2,831,818	2,831,818
2	Profit after tax	3,173,699	4,262,936
3	Profit distribution:	2,148,500	4,148,312
	- Bonus fund (5%)	158,685	213,147
	-Welfare fund (1%)	31,737	42,629
	-Social fund (1%)	31,737	42,629
	- Bonus fund for Management	2,498	2,219
	Of which: Board of Directors and Board of Supervisors	1,013	1,013
	- Dividend payment:	1, 923, 844	3,847,687
	- Dividend rate	30%	30%
4	Undistributed profit in the ending of year	3,857,017	2,946,442

Article 6: Approving the 2017 profit distribution plan:

*Unit: VND*

No.	Item	Plan for 2017	Reality in 2016
1	Undistributed profit at the beginning of year	2,946,442	2,831,818
2	Profit after tax	4,453,597	4,262,936
3	Profit distribution:	2,544,028	4,148,312
	- Bonus fund (5%)	126,436	255,776
	-Welfare fund (1%)	126,436	
	-Social fund (1%)	44,536	42,629
	- Bonus fund for Management	2,136	2,219
	Of which: Board of Directors and Board of Supervisors	777	1,013
	- Dividend payment:	2,244,484	3,847,687
	- Dividend rate	35%	30%
4	Undistributed profit in the ending of year	4,856,011	2,946,442

Article 7: Approving the salary, bonus and remuneration of Board of Directors and Board of Supervisors in 2016:

No.	Item	Unit	Plan for 2016	Reality in 2016
I	Salary and bonus			
1	Number of full-time members	Person	4	4
2	Salary fund	VND	4,050,000,000	4,050,000,000
3	Bonus fund	VND	1,012,500,000	1,012,500,000
II	Remuneration			

1	Number of part-time members	person	4	4
2	Remuneration fund	VND	783,000,000	783,000,000

Article 8: Approving the salary, bonus and remuneration of Board of Directors and Board of Supervisors in 2016: equal to the year 2016.

Article 9: Approving to choose an audit company for SAB in 2017 from the following companies:

1. Ernst & Young Viet Nam
2. KPMG Viet Nam
3. Pricewaterhouse Coopers Viet Nam
4. Deloitte Viet Nam

Article 10: Approving the resignation of Mr. Hoang Giang Binh as Member of Board of Supervisors.

Article 11: This resolution shall take effect from April 18, 2017.